

Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 STOCKH 01778 150840Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 012279

R 150650Z APR 75
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 4425
AMEMBASSY COPENHAGEN
AMEMBASSY HELSINKI
AMEMBASSY OSLO

UNCLAS STOCKHOLM 1778

FOR: BIC:OIM:CAYA/BLAKE

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: IPC EXHIBITION PROCUREMENT.

1. REF. USDOC 2837: MR. SUNDSTRAND OF ZANDER & INGESTROM AB DISCUSSED WITH ROCHESTER INSTRUMENTS SYSTEMS INCA AND DECLINED PARTICIPATION. AGENT PARTICIPATING IN IM-75 FAIR AND GOTHENBURG HEATING & VENTILATION FAIR, ROCHESTER CONSIDERS ACTIVITIES SUFFICIENT, WILL NOT PAY FEE FOR SUBJECT SHOW.

2. REF. USDOC 3651: A) STC HAS PA FROM GUSTAV FAGERBERG AB PARTICIPATING FOR DIETERICH STANDARD CORP., ELLISON INSTRUMENT DIV., P.O. BOX 9000, BOULDER, COL.; WORCHESTER CONTROLS, 125 HARTWELL, W. BOYLESTONE, MASS.; DRESSER INDUSTRIES INC., INDUSTRIAL VALES & INSTRUMENT DIV., STRATFORD, CONN.

B) PETER BRAKL, INSTRUMENTFIRMA INOR AB DECLINES PARTICIPATION FOR AUTOMATIC TIMING & CONTROLS INC. EVEN IF PRINCIPAL PAYS FEE. BRAKL CONSIDERS HIS PRODUCTS ONLY SUIT SHOW AIMED ENTIRELY AT END-USERS; BRAKL ALSO MENTIONED IM-75 INVOLVEMENT. (FYI - WE HAVE HAD SOME DIFFICULTY WITH (B) BRAKL; WHILE, OF COURSE, STC TARGETS ON AGENTS/REPS AND END-USERS, BRAKL INSISTENT THAT HE INTERESTED ONLY IN LATTER; CAN YOU DETERMINE WHETHER OR NOT PRINCIPAL HAS IN MIND THE INTRODUCTION OF "NEW PRODUCT/LINE" ABOUT WHICH BRAKL OR WE NOT INFORMED?)

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STRAUSZ-HUPE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
Draft Date: 15 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STOCKH01778
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
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Film Number: D750131-0218
From: STOCKHOLM
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t19750447/aaaabshp.tel
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Margaret P. Grafeld
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05 JUL 2006

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